# Managing your career for success and happiness

**Prof. Jeremiah Murphy** 

Sharing experiences that helped me to find greater peace, calm, happiness, and connection...

...both in terms of emotional intelligence and project management

# **Be Intentional**

There is no better advocate for your own career than you

# How do you respond when triggered?

Either something you say out loud or in your head... what's your immediate response?

Group Exercise

# In a perfect world, what do you want?

Think of one-word, abstract concepts...not material things.

**Group Exercise** 

Needs are common to all.

Strategies are personalized ways to meet those needs.

# But the irony is...

we're conditioned to respond in ways that bring us further from our needs.

We often fight at the strategy level. To move forward, it is often helpful to find common ground in the needs, and then readjust our strategies to satisfy everyone's needs.

"Conflict is the tragic expression of unmet needs" — Marshall Rosenberg

# Our feelings are a window into our needs

"Indeed, individuals who are higher in positive emotional granularity report being better at coping with stressful experiences."

— Tan, Wchsmuth, Tugade, 2022, Emotional Nuance: Examining Positive Emotional Granularity and Well-Being, Front. Psychol.

"For instance, individuals high in granularity have been found to possess greater emotion regulation skills (Barett et al., 2001), while low granularity is associated with poor emotion regulation strategy effectiveness (Kalokerinos et al., 2019)"

### Feelings

Peaceful	Loving	Glad	Playful	Interested
tranquil	warm	happy	energetic	involved
calm	affectionate	excited	effervescent	inquisitive
content	tender	hopeful	invigorated	intense
engrossed	appreciative	joyful	zestful	enriched
absorbed	friendly	satisfied	refreshed	absorbed
expansive	sensitive	delighted	impish	alert
serene	compassionate	encouraged	alive	aroused
loving	grateful	grateful	lively	astonished
blissful	nurtured	confident	exuberant	concerned
satisfied	amorous	inspired	giddy	curious
relaxed	trusting	touched	adventurous	eager
relieved	open	proud	mischievous	enthusiastic
quiet	thankful	exhilarated	jubilant	fascinated
carefree	radiant	ecstatic	goofy	intrigued
composed	adoring	optimistic	buoyant	surprised
fulfilled	passionate	glorious	electrified	helpful

Mad	Sad	Scared	Tired	Confused
impatient	lonely	afraid	exhausted	frustrated
pessimistic	heavy	fearful	fatigued	perplexed
disgruntled	troubled	terrified	inert	hesitant
frustrated	helpless	startled	lethargic	troubled
irritable	gloomy	nervous	indifferent	uncomfortable
edgy	overwhelmed	jittery	weary	withdrawn
grouchy	distant	horrified	overwhelmed	apathetic
agitated	despondent	anxious	fidgety	embarrassed
exasperated	discouraged	worried	helpless	hurt
disgusted	distressed	anguished	heavy	uneasy
irked	dismayed	lonely	sleepy	irritated
cantankerous	disheartened	insecure	disinterested	suspicious
animosity	despairing	sensitive	reluctant	unsteady
bitter	sorrowful	shocked	passive	puzzled
rancorous	unhappy	apprehensive	dull	restless
irate, furious	depressed	dread	bored	boggled
angry	blue	jealous	listless	chagrined
hostile	miserable	desperate	blah	unglued
enraged	dejected	suspicious	mopey	detached
violent	melancholy	frightened	comatose	skeptical



This next realization really changed my perspective...

My feelings are my internal responses to external stimuli. As such no one can make me feel anything.

The hard part is that our feelings are often instinctual and/or triggered by the Amygdala.

Having greater awareness around your feelings and needs in any given moment is a crucial step in setting yourself up for success.

When you are aware of your needs, you are more able to recognize the actions, thoughts, and words (strategies) that are actually pulling you away from those needs rather than helping you to fulfill them.

A recipe for happiness.

- Identify what you are feeling and what need is missing.
- Then devise a strategy to meet that need.
- Don't get stuck in a particular strategy to meet your needs.

"Hold your strategies lightly and your needs tightly." — Marshall Rosenberg

# **Identify Core Needs**

e.g. Curiosity, Understanding, Ease, Challenge, Growth, Productivity, Contribution, Family, Community, Adventure, Play, Intimacy

### **Universal Needs**

### **Well Being**

### Safety confidence comfort consistency courage equanimity order predictability protection from harm security stability

### trust, reliability

shelter

Health

abundance balance, exercise, movement flexibility food, water, air, shelter nutrition, nourishment prosperity, richness simplicity sleep sustainability wellness

#### Peace beauty

calm
ease, flow
energy, vitality
enthusiasm
exuberance
fun, joy, happiness
harmony
humor
play
recreation
rejuvenation
rest, relaxation
tranquility, serenity

### Connection

### Care

acceptance,
affection
appreciation
fairness, justice
generosity
intimacy, closeness
kindness
love
mattering, importance
nurturing
unconditional pos. regard
valuing, prizing, dignity
warmth, touch

### Empathy

awareness acknowledgment communication compassion consideration presence recognition receptivity seeing, being seen sensitivity understanding

#### Community

belonging
companionship
collaboration, cooperation
friendship, fellowship
help, support
inclusion, equality
interdependence
home
hospitality, welcoming
mutuality, reciprocity
partnership
team
synergy

### **Self-Expression**

#### Freedom

adventure
self-actualization
aliveness
autonomy, choice
courage
creativity
fun
growth
independence
innovation
joy, happiness
spontaneity
wonder, discovery

#### Honesty

authenticity congruence dependability integrity, trust openness power, empowerment presence realness reliability respect, honoring

#### Meaning

achievement, success appreciation, gratitude celebration, mourning challenge contribution efficacy, effectiveness excellence, mastery, skill inspiration, learning, focus passion, commitment purpose structure, discipline vision, clarity wisdom



# Does your decision to pursue strategy X meet your core needs?

If "violent" means acting in ways that result in hurt or harm, then much of how we communicate could indeed be called "violent" communication.

# Nonviolent COMMUNICATION

A Language of Life



Words matter. Find common ground with anyone, anywhere, at any time, both personally and professionally.

### MARSHALL B. ROSENBERG, PhD

Foreword by **Deepak Chopra** 

Endorsed by Tony Robbins, Arun Gandhi, Marianne Williamson, John Gray, Jack Canfield, Dr. Thomas Gordon, Riane Eisler, and others

# The NVC book is very enlightening. However, NVC is a very experiential process. I strongly encourage you to take a course/workshop.

Dr. Cindy Bigbie has developed an online curriculum. You may find it at <a href="https://www.thebigbiemethod.com/">https://www.thebigbiemethod.com/</a>

### Format of the workshop:

- 8 weeks total
- •Each week:
  - Asynchronous portion online: videos and questions...takes about an hour to complete
  - •Synchronous on Zoom: Practice with an expert and other students of NVC... takes about 1 hr 15 minutes.
  - Total commitment each week is about 2.5 hours.





The Art of Stress-Free Productivity



**David Allen** 

author of Ready for Anything

"The personal productivity guru."

-Fast Company



1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.

Never put off until tomorrow what you can do today —Benjamin Franklin...at least popularized by

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An alternative take...

Never put off until tomorrow what you can do the day after tomorrow — Mark Twain

1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.

no but really...

Never put off until tomorrow what you can do today —Benjamin Franklin...at least popularized by

1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.

By completing the task, it no longer distracts you from doing what needs to be done in the moment. It will also reduce stress and anxiety in that you are no longer mentally juggling that task.

In other words, this strategy allows you to be more present.

# Be present

# Why does presence work?

- For thousands of years, cultures have discovered that being more present leads to greater happiness.
- More recent fields such as Social Work and Psychology have re-discovered this fact and are putting this fact on firm scientific footing.

### Why?

### My pet theory that combines psychology and physics

- Humans suffer from negativity bias
- The Arrow of Time
- We do not experience the past or the future, so when we think about the past or future, our negativity bias can significantly alter our experience.
- By refocusing on the present, you can recalibrate with actual data in the moment. Usually, what is happening in the moment is not so bad.

# **Enjoy the Process**

If your happiness depends upon completing your PhD Dissertation, then you will be waiting 6.5 years before you are happy. Find ways to enjoy the process.

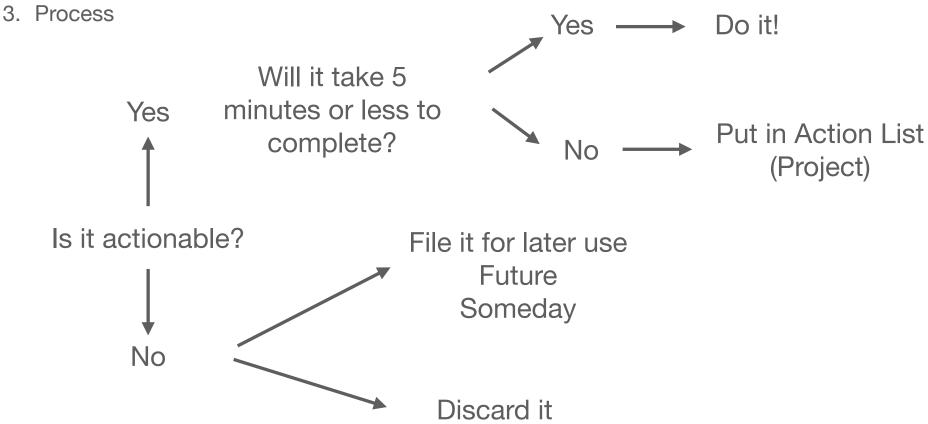
There are some things that take time and planning to accomplish e.g. defending a PhD dissertation

How does one effectively manage longterm projects?

- 1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.
- 2. Capture your thought into an inbox

- •inbox
- de-clutter your mind
- •focus on the moment

- 1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.
- 2. Capture your thought into an inbox



- 1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.
- 2. Capture your thought into an inbox
- 3. Process
- 4. Organize

Projects Time Context

What's the next action?

- 1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.
- 2. Capture your thought into an inbox
- 3. Process
- 4. Organize
- 5. Review

- Review actions daily
- Review projects weekly
- Review goals monthly/quarterly

- 1. If you're not occupied and the task takes less than 5 minutes, do it right then and there.
- 2. Capture your thought into an inbox
- 3. Process
- 4. Organize
- 5. Review
- 6. Engage
  - Trust in the system that you put in place
  - Trust your calendar
  - Trust your Actions Lists
  - New things will come up...use your capture process ruthlessly while you follow your already scheduled actions

## Four Thousand Weeks

Time Management for Mortals

Oliver Burkeman Oliver Burkeman: Self professed productivity junky You can easily fill your life with meaningless productivity. You only have 4000 weeks in your life.

What do you want to do with those 4000 weeks?

Here's one way to be selective on what to add to your productivity routine.

Be intentional about your goals.

As you consider tasks, does each task meet your needs or someone else's needs?

Ph.D. = 6.5 years or 338 weeks

